

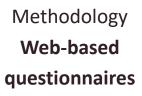
## Nordic EV Barometer 2021

Norwegian **EV** Association

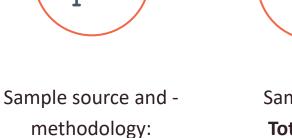
Nordic Energy Research

#### About the EV Barometer 2020 – survey design









methodology: Norstat/Gallup National representative samples, weighted by age, gender and geography

Sample size: Total: 4850 Norway: 1000 Sweden: 1000 Denmark: 1000 Finland: 1013 Iceland: 837



Margins of

error:

+/- 1,1 - 3,2%

at n=1000

$\frown$	
<u>6-0</u>	

Conducted April 2021

# Key Questions

Q1: The next time you buy a car, either new or second hand , what kind of car will you most likely choose?

Q2: Have you ordered, or do you plan to order/buy a car in the next 12 months?

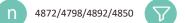
Q3: What are the main resasons for you not to buy an electrical vehicle the next time you plan to buy a car?

## Plans for next car development 2018-2020



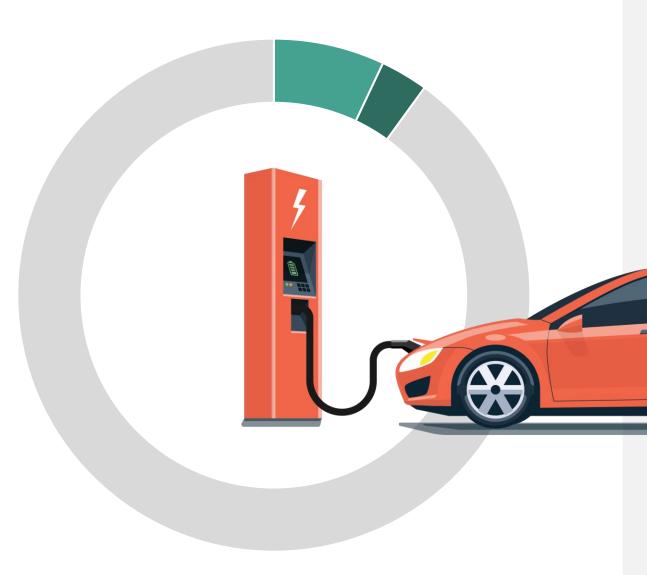
2021 2020 2019 Second hand petrol car New petrol car Second hand diesel car New rechargeable hybrid (plug-in hybrid) New electrical vehicle (fully electric engine) New diesel car Second hand rechargeable hybrid (plug-in hybrid) New hybrid (not rechargeable) Second hand electrical vehicle (fully electric engine) Second hand hybrid (not rechargeable) Second hand car with other type of fuel New hand car with other type of fuel Don't know Don't have a car, and have no plan to buy one

The next time you buy a car, either new or second hand, what kind of car will you most likely choose?



# 15% plan to buy an electrical vehicle.

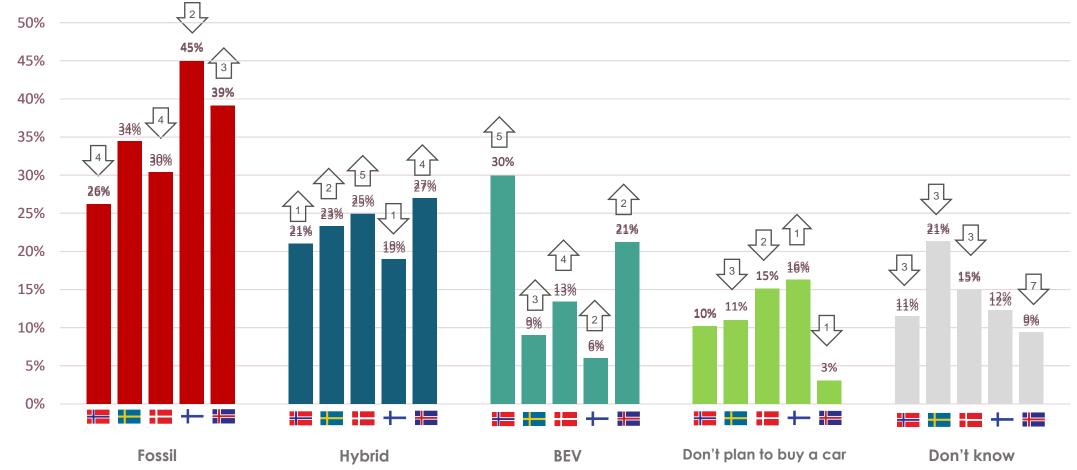
- 10% new EV
- 5% secondhand EV
- +2% from 2020
- +5% from 2019
- +8% from 2018

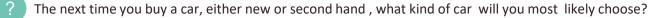


#### Plans for next car (2021/2020)

All

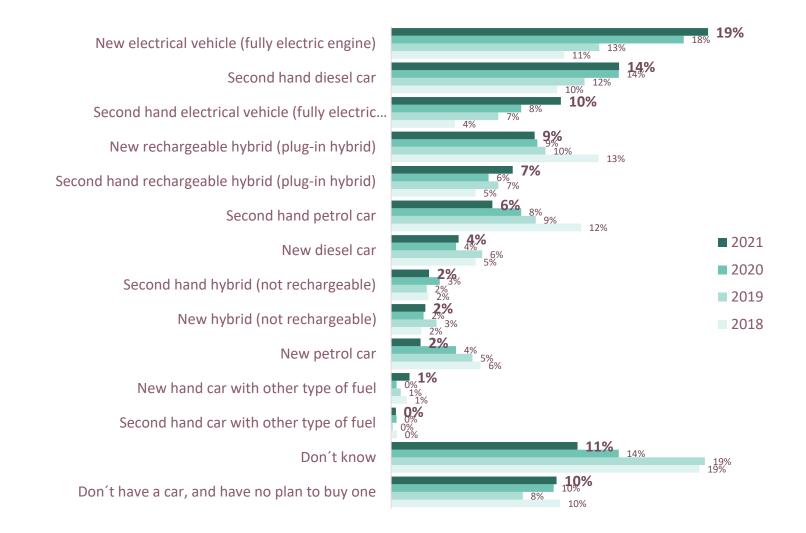
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#### Next car? - Norway





All

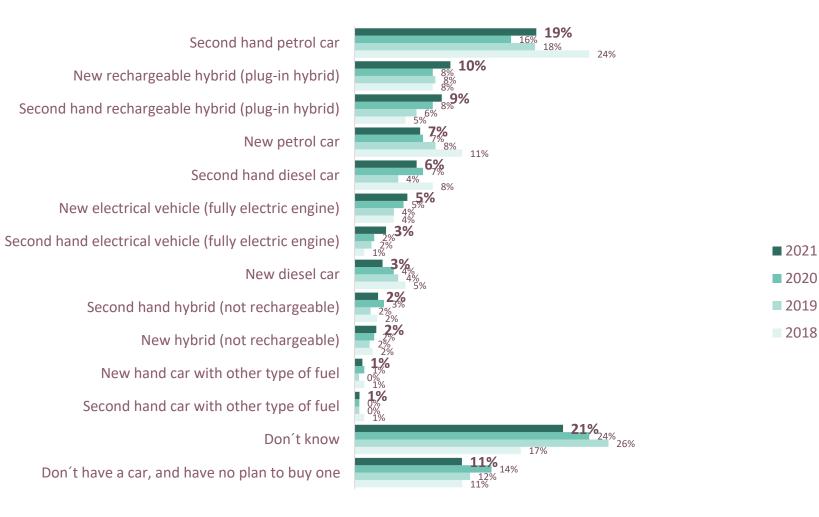
1000

The next time you buy a car, either new or second hand, what kind of car will you most likely choose?



#### Next car? - Sweden

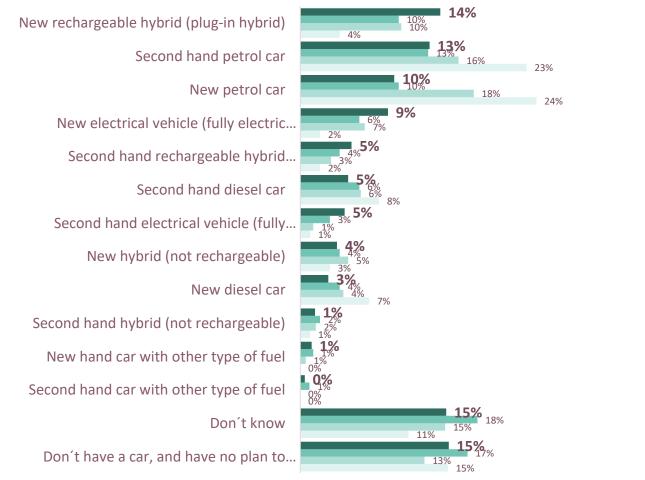
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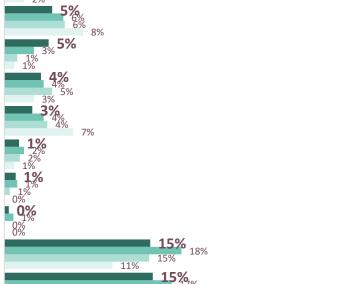




#### Next car? - Denmark





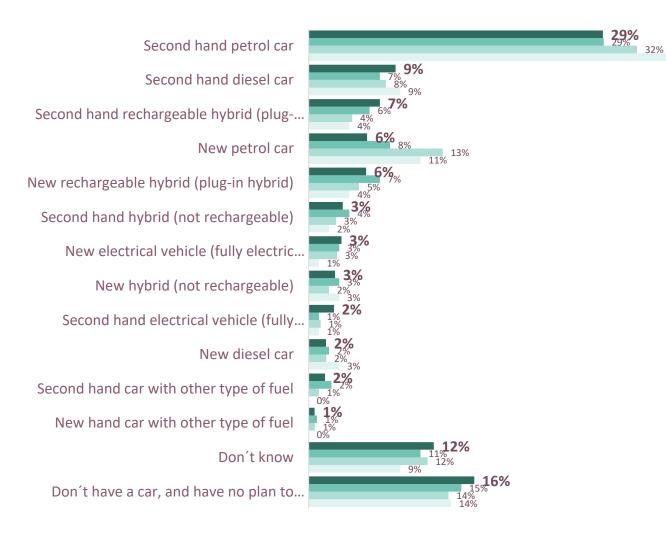


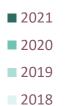


All

### Next car? - Finland







37%

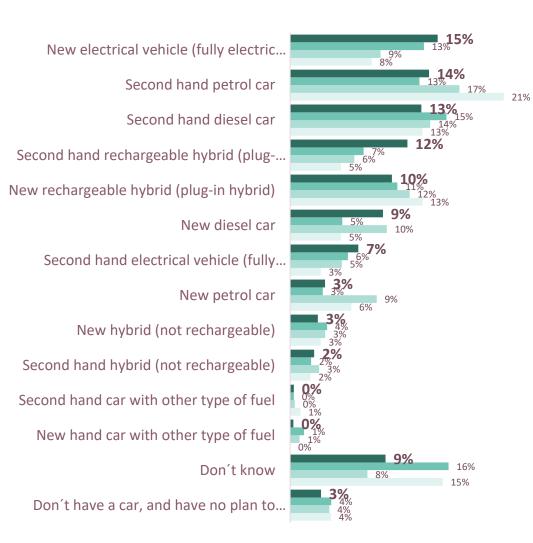


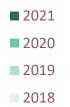




#### Next car? - Iceland









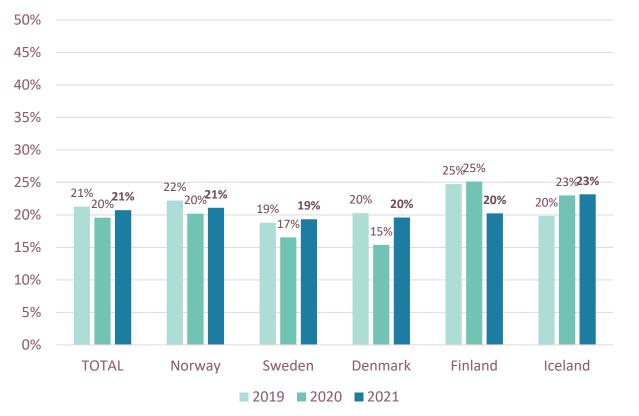


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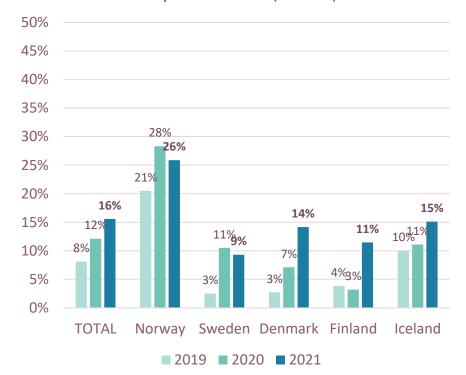


#### New car next 12 months

Share of those who say they will buy a car the next 12 months among those who do not reject to buy a car



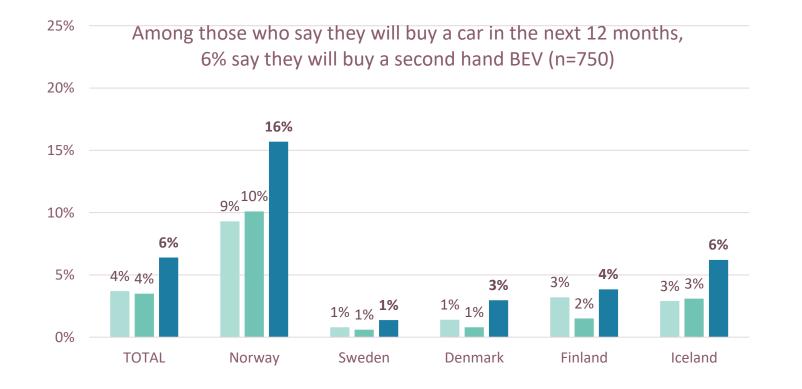
#### Among those who say they will buy a car in the next 12 months, 16% say they will buy a new BEV (n=750)







#### Second hand car next 12 months

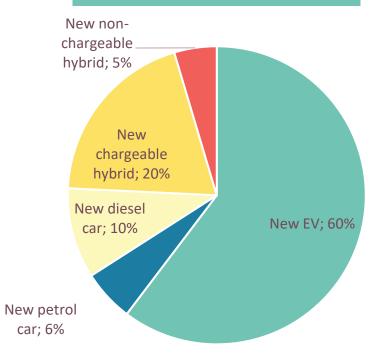


■ 2019 ■ 2020 ■ 2021

#### Numbers of new EVs and market share



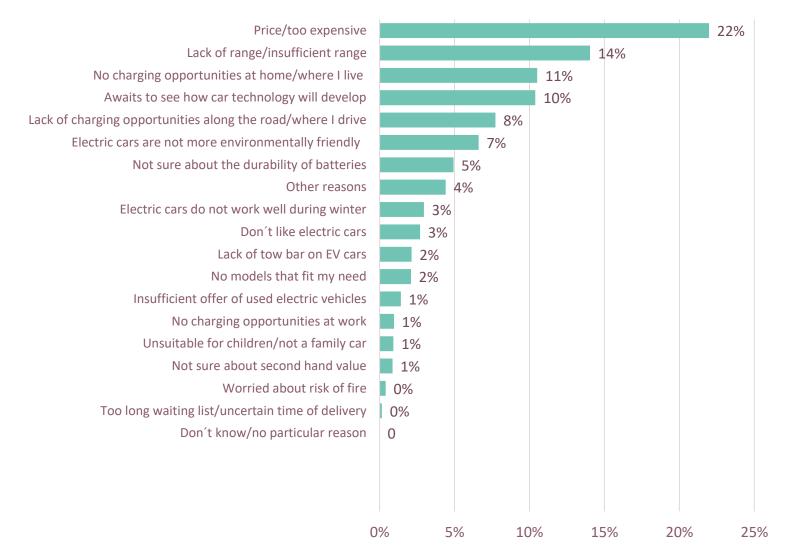
Estimated sale in Norway in 2020: 85 861 Actual sale in Norway in 2020: 79 789 Market share Norway among those who intend to buy a new car within the next 12 months



NOTE: The basis for this estimation is 71 respondents. Result needs to be intepreted with cation.

# Barriers

### **Barrieres for not buying a BEV – Nordic**



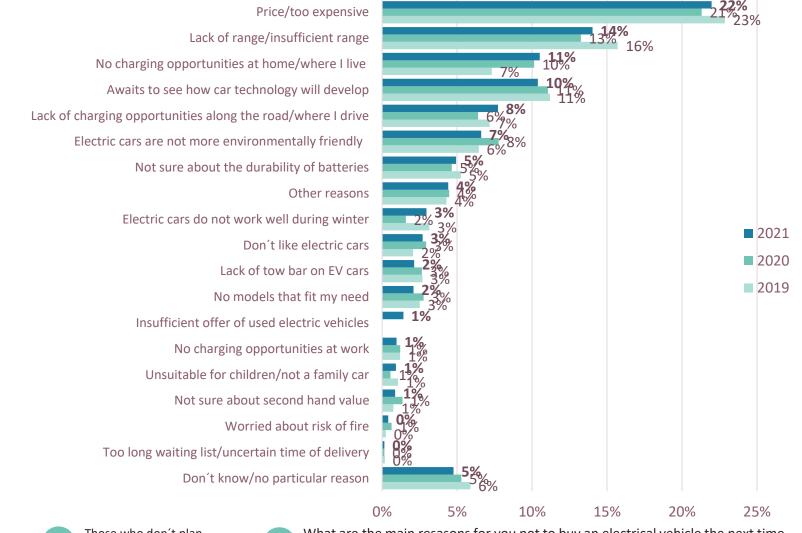




What are the main resasons for you not to buy an electrical vehicle the next time you plan to buy a car?



### **Barrieres for not buying a BEV – Nordic**

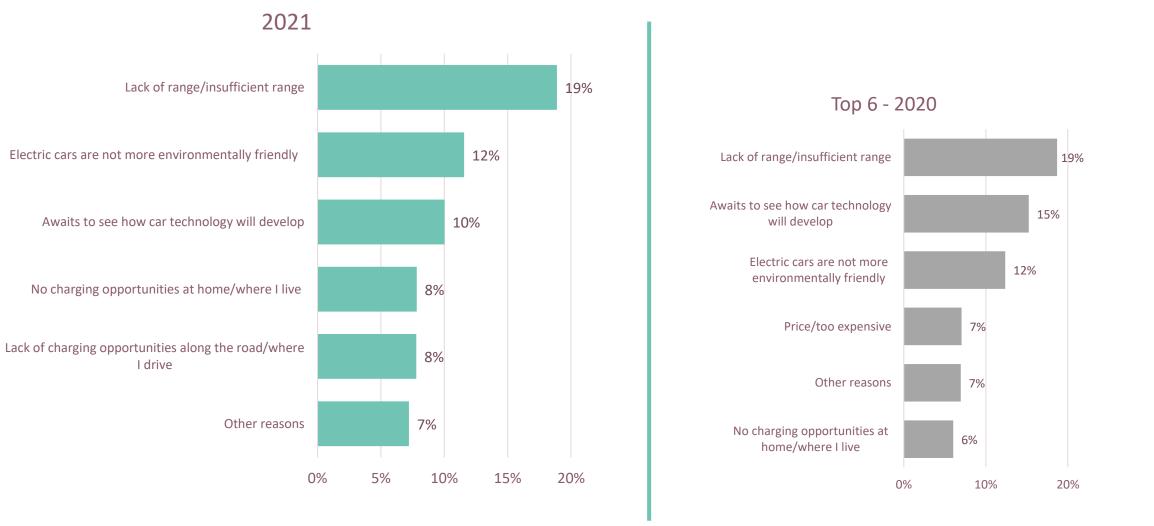




? What you

What are the main resasons for you not to buy an electrical vehicle the next time you plan to buy a car?

### Barrieres for not buying a BEV – top 6 Norway





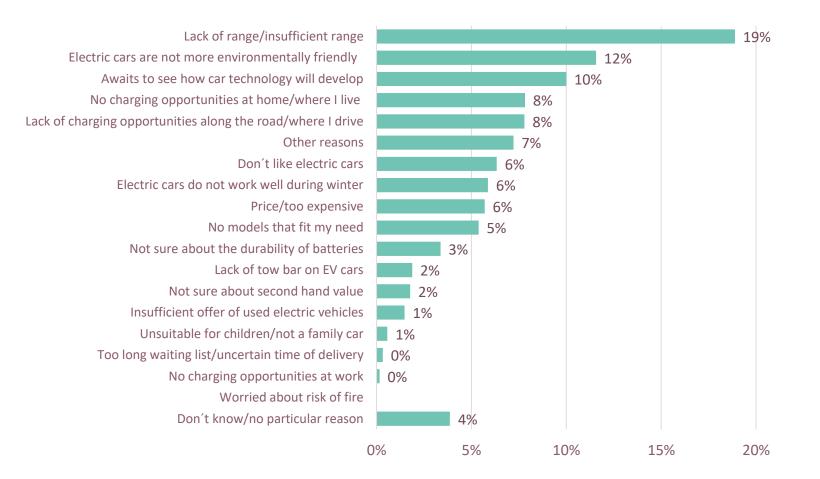
I drive



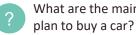
What are the main resasons for you not to buy an electrical vehicle the next time you plan to buy a car?



#### Barrierer towards buying EV – all alternatives

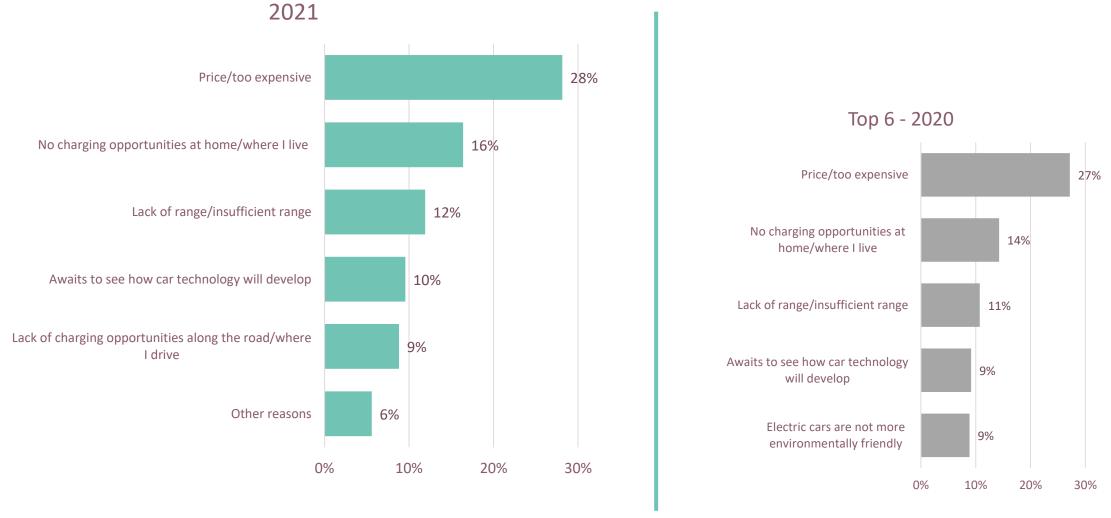




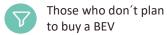


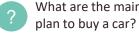


### Barrieres for not buying a BEV – top 6 Sweden





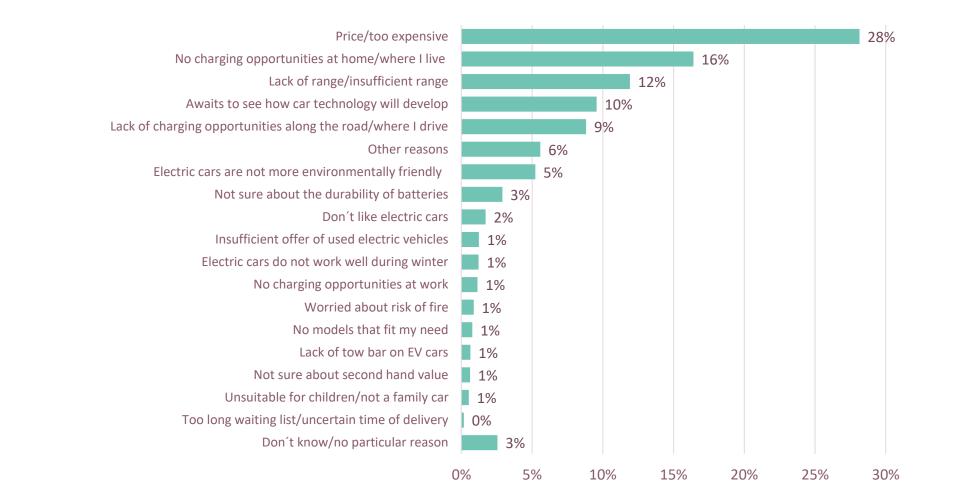




What are the main resasons for you not to buy an electrical vehicle the next time you



#### Barrierer towards buying EV – all alternatives



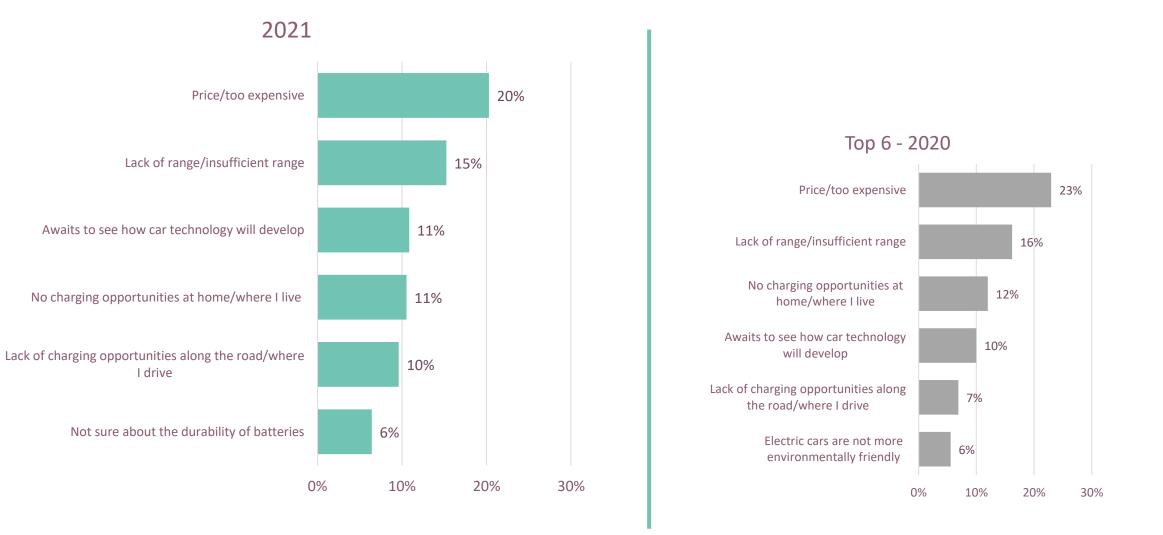




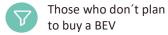
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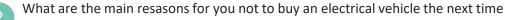


### Barrieres for not buying a BEV – top 6 Denmark



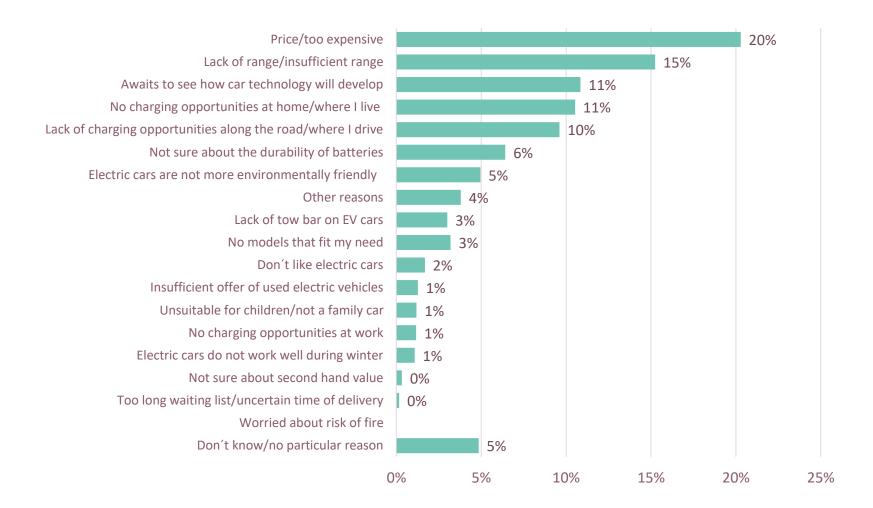
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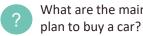


you plan to buy a car?

#### **Barrierer towards buying EV – all alternatives**



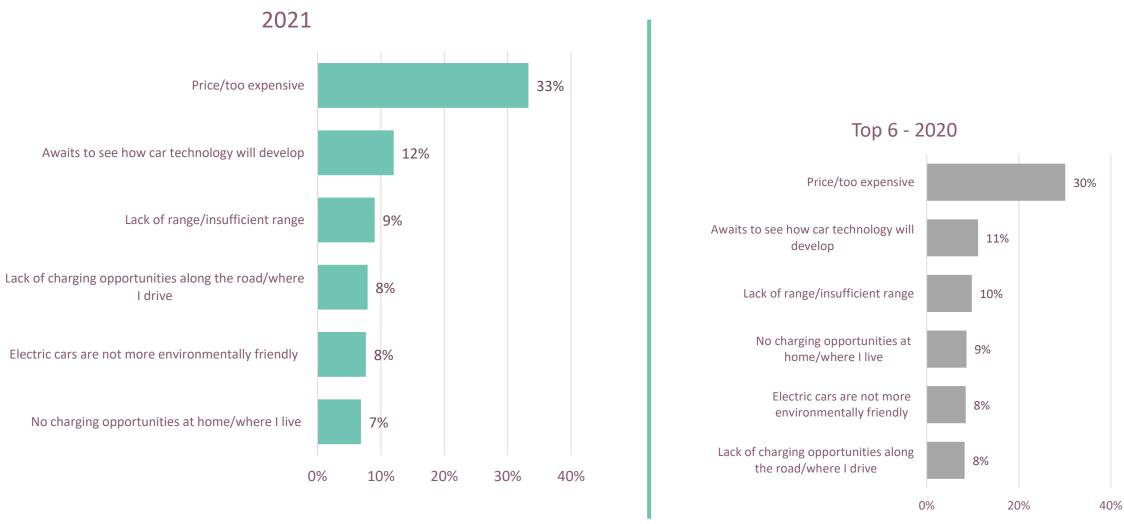




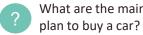
What are the main resasons for you not to buy an electrical vehicle the next time you



### Barrieres for not buying a BEV – top 6 Finland



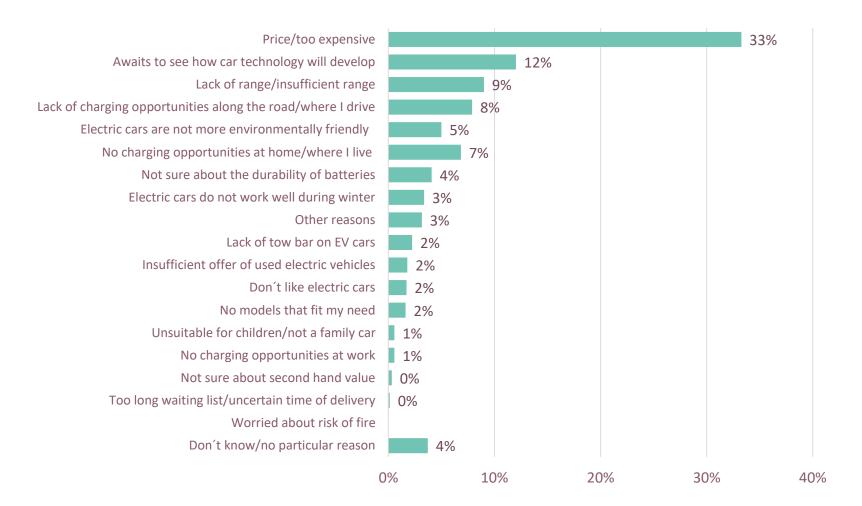




What are the main resasons for you not to buy an electrical vehicle the next time you



#### Barrierer towards buying EV – all alternatives



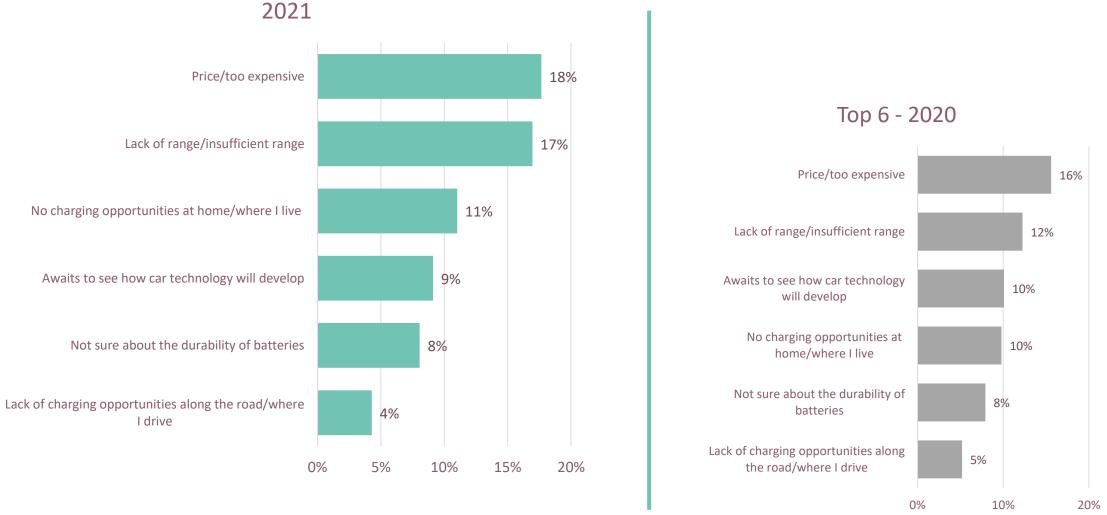




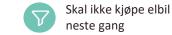
What are the main resasons for you not to buy an electrical vehicle the next time you plan to buy a car?



### Barrieres for not buying a BEV – top 6 Iceland





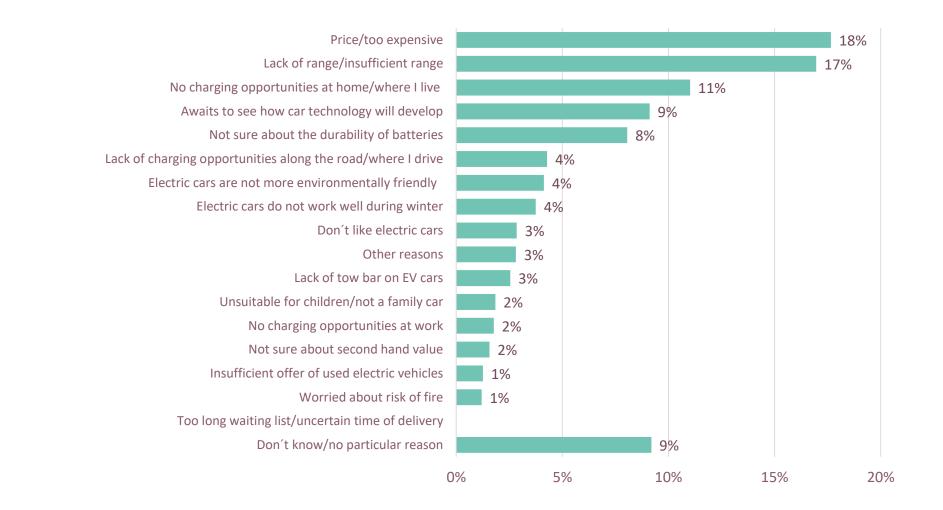




What are the main resasons for you not to buy an electrical vehicle the next time you plan to buy a car?



### Barrierer towards buying EV – all alternatives









What are the main resasons for you not to buy an electrical vehicle the next time you plan to buy a car?

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