# Kalundborg Symbiosis

Surplus from circular production





### Link to the explainer film

https://youtu.be/Ism7NdQe94I

### The Kalundborg Symbiosis Secretariat





Lisbeth Randers, Head of Secretariat MA in communication & Master in Public Management



**Liliya Altshuler Oxtorp, Business Development Manager** PhD in Industrial Business Administration



**Per Møller, Senior Symbiosis Developer** PhD in Biochemistry



Nadejda Ulstrup-Hansen, Administrative Project Manager and Communicator Master of Int. Business Communication



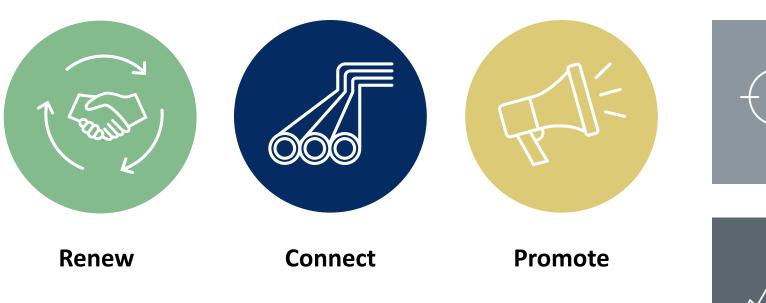
Mette Wendel, Senior Project Manager Teacher degree in Science

### Mission & Vision

Strengthening

the partnership





Full ressource

utilization

Sharing the

symbiotic mindset

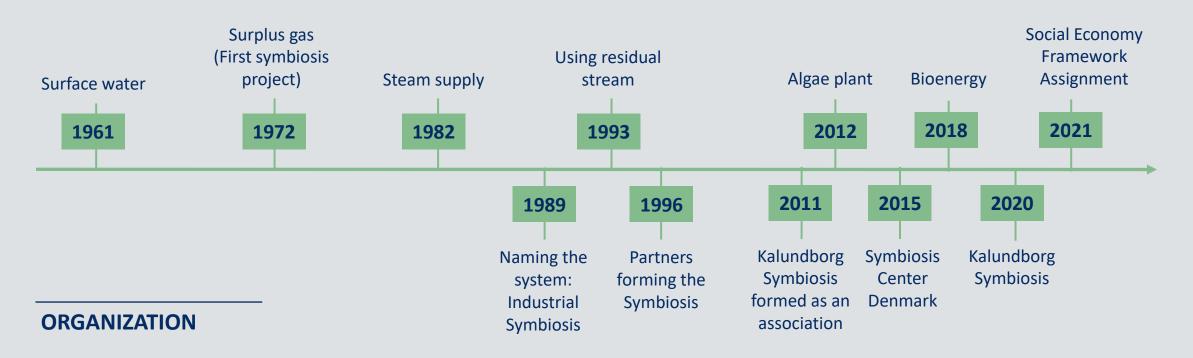
The worlds leading industrial symbiosis with a circular approach to production

Kalundborg Symbiosis creates sustainable development in our companies through joint projects

### More than 50 years of cooperation

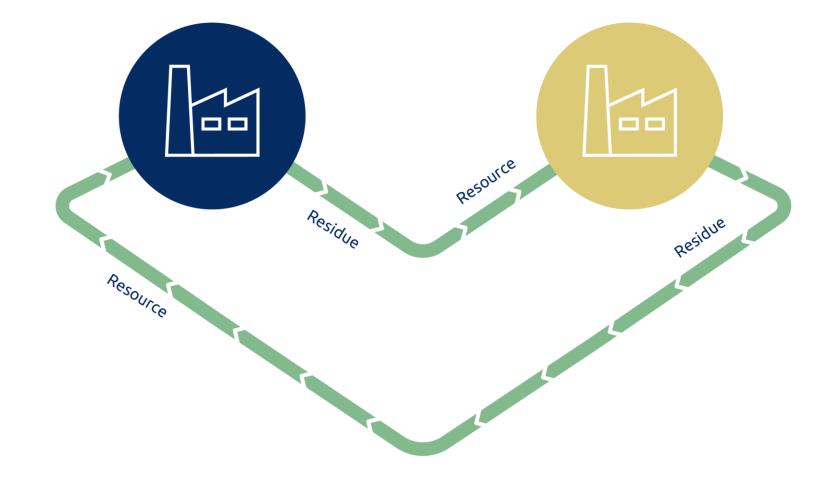


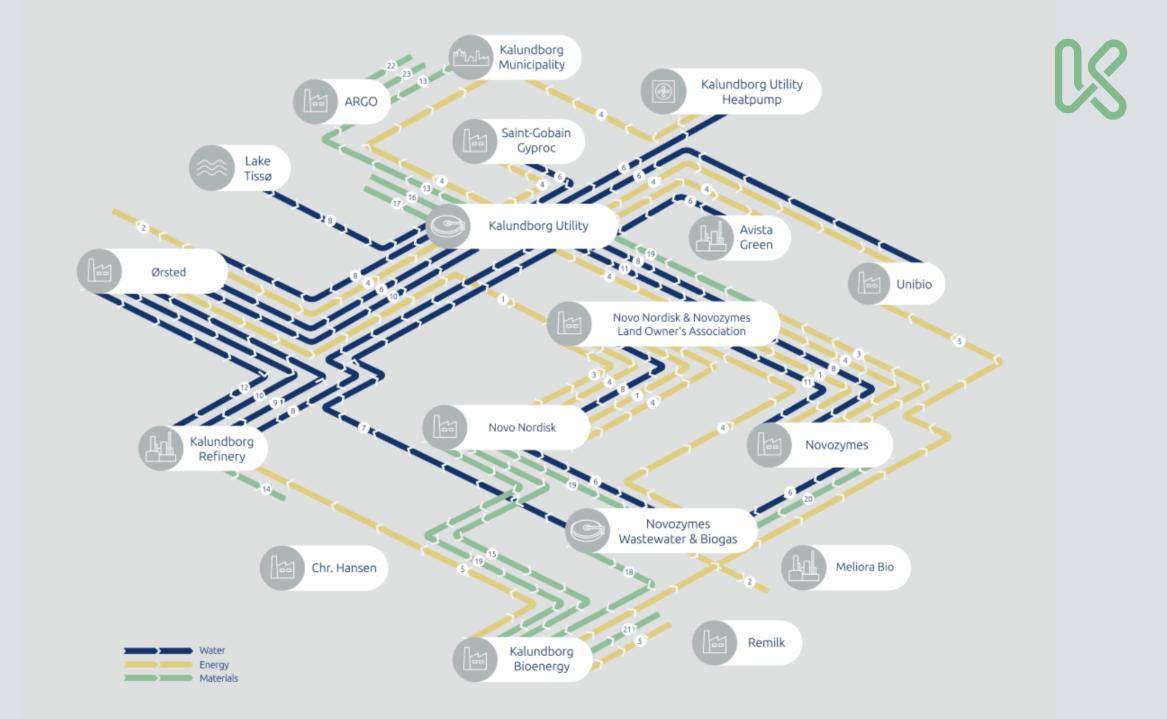
#### PROJECTS





### **Industriel Symbiosis**







### **International Attention**









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### **Examples of local growth**



#### +18,5 billion DKK

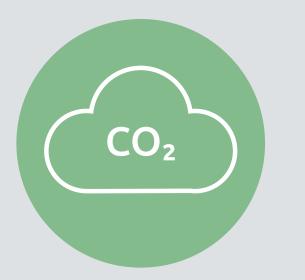
investment in the next years The investment has created 530 new jobs

#### **5 new educations**

in Kalundborg, and more to come

### Annual savings (by LCA)









#### 586t. tons CO<sub>2</sub>

The local energy production has reached NET-ZERO 4 million m3 of groundwater

**62,000 tons** of residual materials recycled



## **Case 1 - Watersharing**

Surface water



## **Case 2 - Co-production of steam**

Energy



## **Case 3 - Biogas from fermentation sludge**

Materials



## **Case 4 - Bioethanol**

Production in full scale



### **Case 5 – Social Economy**

The triple bottom-line

### **Kalundborg Symbiosis**

Surplus from circular production



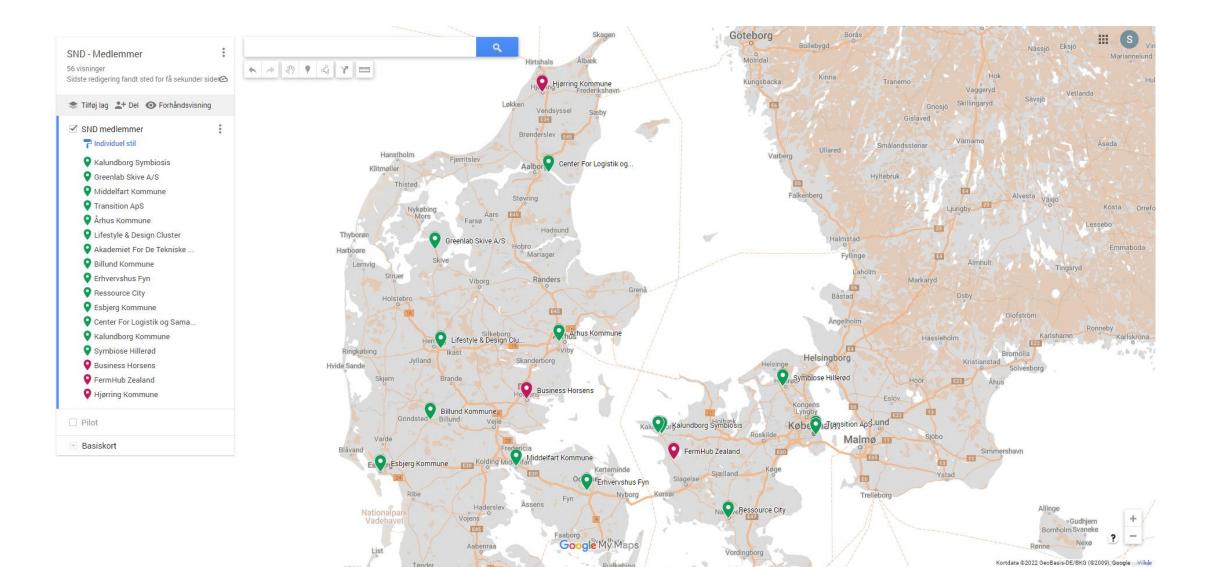
For more information please contact: symbiosecenter@kalundborg.dk



## Symbiose Netværk Danmark



### **Medlemmer**







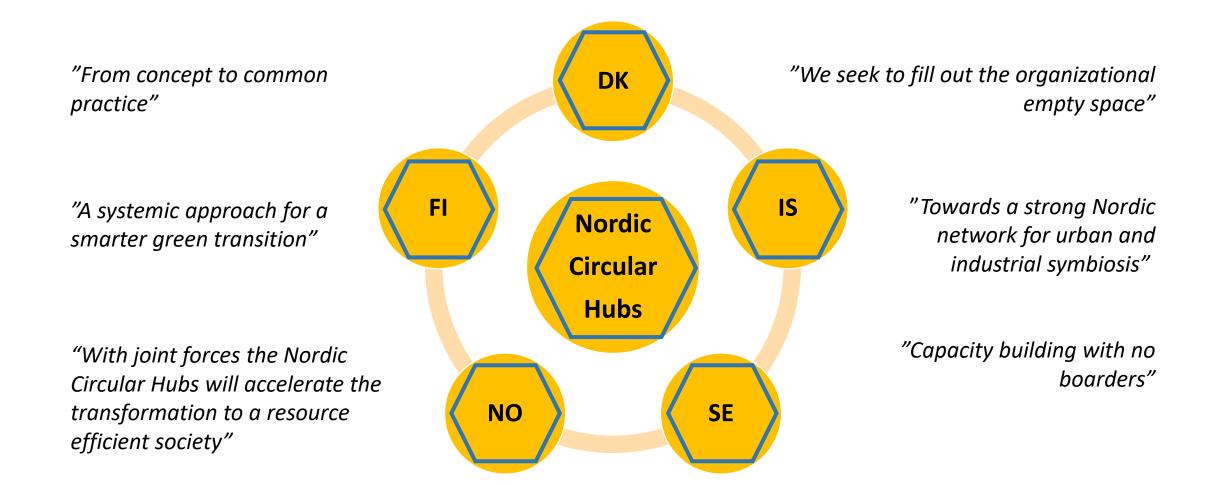
## Nordic Circular Hubs

A Nordic network initiative to accelerate Urban and Industrial Symbiosis





## Partner Commitment





## Nye events

- 50 års fejring af Kalundborg Symbiose (24. oktober 2022) kun for medlemmer
- SND årsmøde og workshop 2022 (25. oktober 2022) alle SND interesserede
- Nordic Circular Hubs, slut-konference (25. oktober 2022) del af årsmøde program





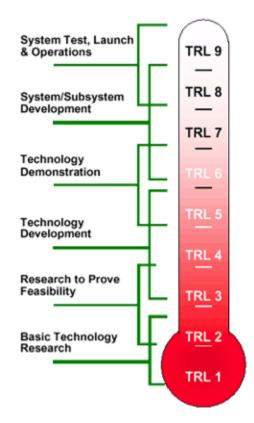
# **Symbiosis Readiness**

Case: A facilitation setup using a Readiness Level approach

Kalundborg
SYMBIOSIS

### **From TRL to SRL**



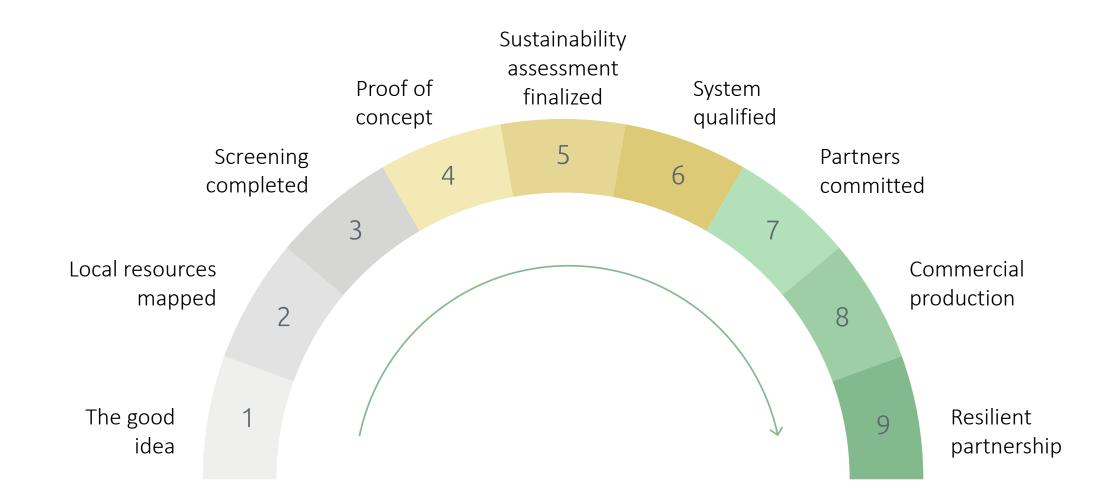






### **Symbiosis Readiness Level**





### SRL 1 – The good idea

Pre-feasibility

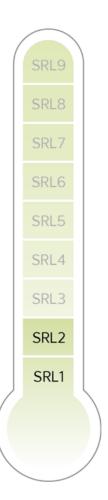
Good idea is based on knowledge of BAT, local knowledge and conditions and understanding key concept of Industrial Symbiosis SRL4 SRL3 SRL2 SRL1





### SRL 2 – Local resources mapped

Mapped local resources, existing interactions(collaboration), stakeholders (PP), environmental issues, PR. qualitative and quantitative

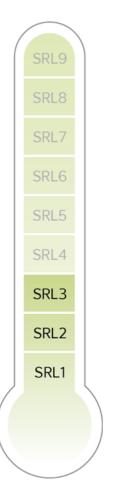


### SRL 3 – Screening completed



Screened for partner specific resources and motivation

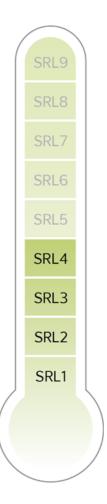
Qualitative and quantitative



### **SRL 4 – Proof of Concept**

Have performed feasibility

Applicable local implementation Green business model validated Legislation, taxes, policy Test and demonstration, pilot (precommercial agreement)

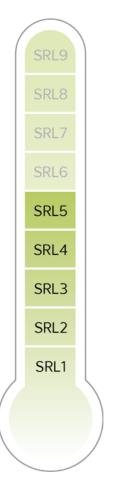






### SRL 5 – Sustainability Assessment finalized

## SDG's, resource and environmental impact (local and global)

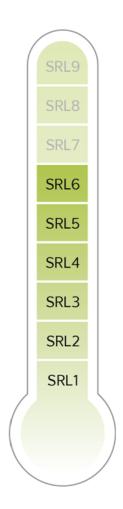


### SRL 6 – System qualified

In experimental deployment conditions, stable enough for low-rate production

Training documents

Full compliance with obligations, certifications and standards of the addressed market/partner



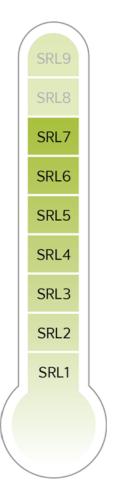


### **SRL 7 – Partners committed**



Trust based relationship

Common communication strategy



### **SRL 8 – Commercial production**

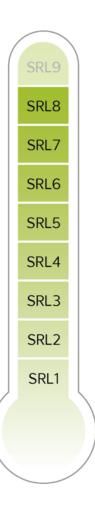


Commercial agreement

Symbiosis project is up and running on commercial scale and terms

Full production chain is in place and all materials are available

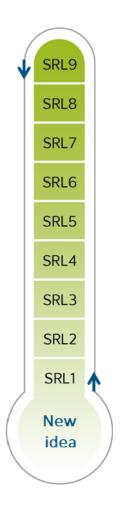
System optimized for full rate production.



### SRL 9 – A recilient partnership

Robust, dynamic, and "organic" network over time, with more symbiosis projects (commercial productions)

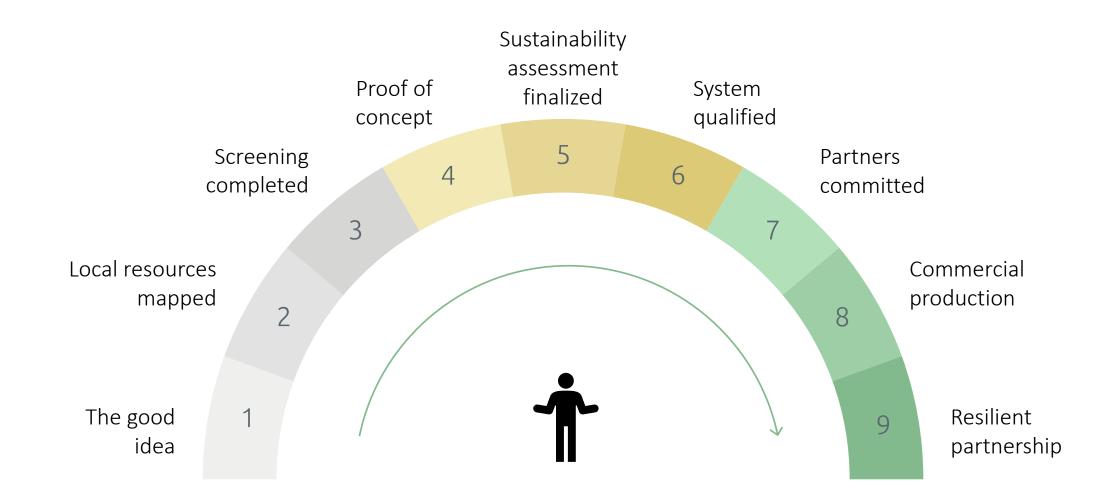
The ecosystem will sustain despite of changes in specific conditions and changes in policy/legal framework, individual partners falling out





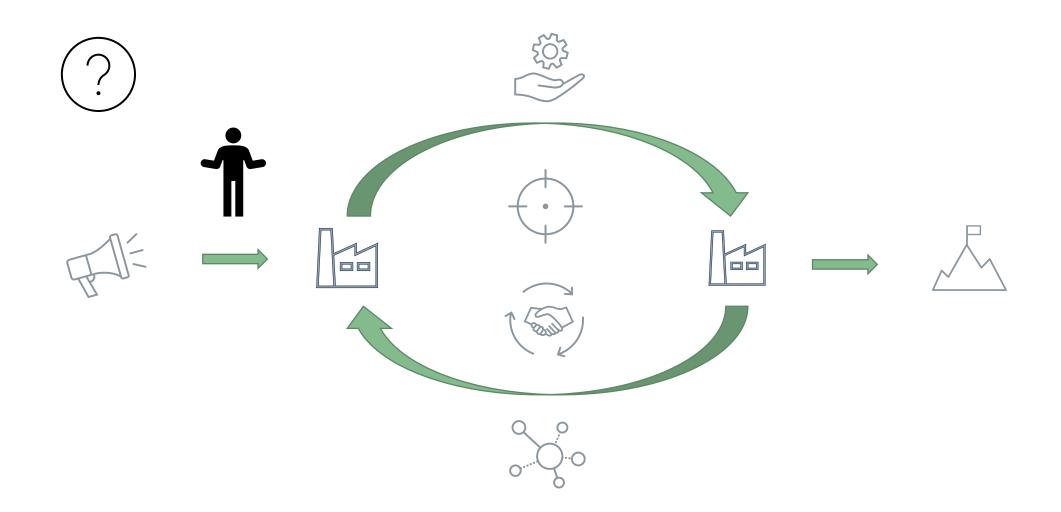
### **Symbiosis Readiness Level**







### Partnership facilitation: From idea to implementation



### **Symbiosis Readiness Level**



#### MANAGEMENT -RL

- 9. Continuous monitoring, service and support
- 8. Workforce trained, synergy operational
- 7. Shared responsibilities, risk mgt and contingency plan
- 6. Definition of the Joint mgt and governance structure
- 5. Identification of models for data sharing and harmonisation of metrics
- 4. Establishment of internal communication flows
- 3. Mobilisation and engagement of stakeholders of the ecosystem
- 2. Analyses of industries' flows
- 1. Potential synergy identified

#### ECONOMIC -RL

- 9. Final sustainable business model
- 8. Validate value delivery
- 7. Validate revenue model
- 6. Identification of public acceptance and long-term policy influences
- 5. First version of revenue model including pricing.
- 4. First draft of business model
- 3. Mapping of the influencing policy framework
- 2. Selection of a possible business concept
- 1. Formulation of potential business concepts



### **Case: A facilitation setup using the SRL approach**

- You are a team of facilitators
- You work in the secretariat of a private association
- Member of the association are public and private organizations and industry
- Your team is responsible for activities and progress as a support function to the board of directors (BoD) representing the members
- The BoD are supporting a new PtX initiative aiming to advance the local symbiosis partnership.
- The aim is to have a PtX site in commercial operation by 2028, and your team is assigned to facilitate this process

Your team needs to identify and describe what phases of the projects you can contribute to and in what way – how and at what level you can facilitate

### **Group work organization**



• Relocate into groups of 4-5

TASK 1:

Discuss which of the 9 levels you as a team can best facilitate and why

TASK 2:

For 3-5 selected levels, discuss in detail <u>how</u> you can facilitate to acchieve <u>what</u>

For each task: take notes and prepare for a 2-3min pitch !

## Group pitches & wrap up





### **BBC on visit in Kalundborg**

Earthshot-Waste-KALUNDBORG SYMBIOSIS.mp4 (dropbox.com)