

## ECOMURMAN

### RENEWABLE ENERGY TECHNOLOGY

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### About Us

Our company is quite new on the market,

and initially we have positioned ourselves as an equipment supplier.

Our efforts have been made to achieve prompt delivery of equipment at as low as possible cost.

Today

I can say that our work is educational.

During the last year we delivered over 240 equipment items all over Russia, including wind power generators, solar panels, controllers, inverters. As well as a small combined solar and wind power system (capacity – 5kW) and a solar power plant (capacity – 300 W).











Every day we receive 20-40 requests, and I can say that only 2 of 10 persons have an idea of the equipment they need.

Therefore, we need to go into a dialogue with the majority of our customers, often lasting for several weeks:

(To clarify energy efficiency of their facility, select equipment based on specifics of the customer's region, describe operation of the selected system).

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Based on that we identify one of the most important, and maybe the key problem of the renewable energy development today – lack of information.

People just do not trust in energy systems based on renewable energy sources.

To facilitate solving this problem we arrange open days when school children and students can ask questions.

We take part in arranging visits to renewable energy facilities in operation.

We have agreement with the Murmansk Pilot Machinery Factory for assembly of wind and solar energy systems.

The first steps in production of some parts of the systems are already made.

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Now we are together with our customer – Ramensky Confectionary Factory, Samara -



developing two-option project to arrange energy supply at their factory with:

800 kW off-network solar energy plant using a container-type energy accumulation system with a capacity of 1.5 MW.



and network solar power plant with a capacity of 400 kW with a possibility for power intake from the network during low solar activity.

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In parallel we are working with the project on arranging power supply to the KVS's office building, Essentuki, with a similar 400 kW solar power plant.



We are holding negotiations with the Alakurtti Municipality for development of the quartzite deposit with the reserves of 5.7 million tons according to the Ministry of Natural Resources.

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And so far there have not been any barriers for us.



Probably, such industrial Norwegian companies as REC and Elkem Solar could be interested in cooperation with us.

In the near future we are planning to manufacture as many as possible elements of power systems in our region.

*To conclude I want to express our hope that our contribution will be beneficial to the common goal.* 





# ECOMURMAN

### **RENEWABLE ENERGY TECHNOLOGY**

Limited Company EcoMurman is a company of professionals united by the idea of development of independent, renewable, environmently-friendly and efficient electric power supply systems in Russia and CIS. We satisfy the needs of private customers, companies, large and medium-scale industry by active development of the distributors' network.

#### With our hard work we have achieved the following:

- established reliable partnership relations with large companies in renewable energy;
- established logistics channels to deliver to the most remote places;
- considerably reduced the final cost of our products;
- learned to understand your needs and offer our customers sound and efficient energy supply systems.

We offer a wide choice of domestic and industrial wind power plants, solar modules, autonomous lighting systems and components, guarantee high quality and reasonable price. Our mission is to provide your house or enterprise with renewable and environmental-friendly electric power.



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