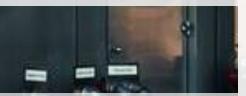


Fortum Group in brief We are an active player along the Power Value Chain

Forerunner in Clean energy



8,300 professionals in the Nordics,the Baltics, Russia,Poland and India

Key figures 2018

Sales EUR 5.2 bn

Comparable operating profit **EUR 1.0 bn**

Balance sheet EUR 22 bn

Finnish State ownership **50,8%**

Our core

Energy from Waste, Hydro, Nuclear, Bio, Solar and Wind

Circular economy

retailer in the
Nordics with
2.4 million
Customers

Pioneer in electric vehicle charging

61% of all power generation is CO₂ free, 96% in Europe

Decades of experience in providing expert services for power plant performance

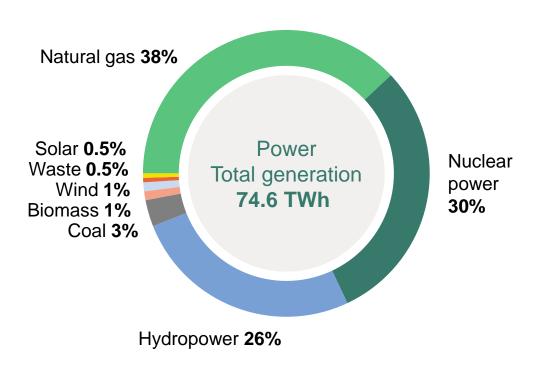
Driving the change

in energy market transformation



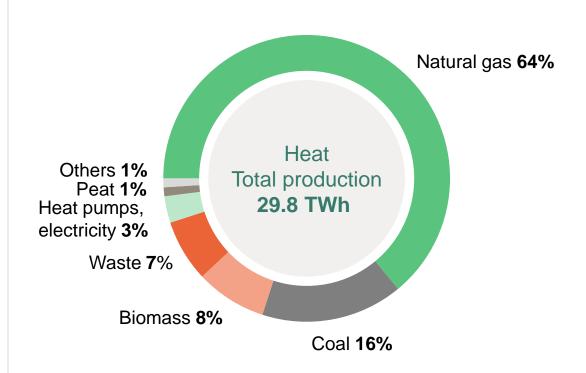
Fortum's power and heat production by source

Fortum's power generation in 2018



Total power generation capacity 13,724 MW

Fortum's heat production in 2018

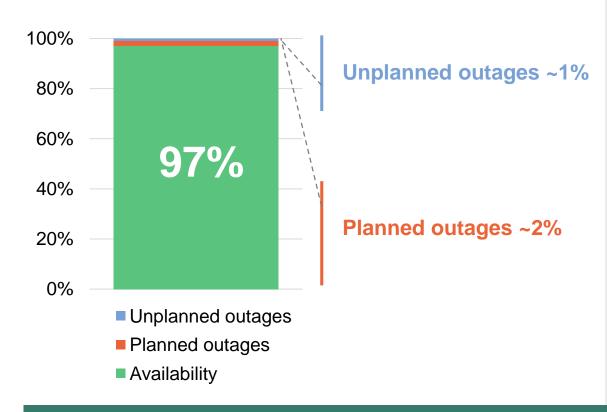


Total heat production capacity 15,009 MW

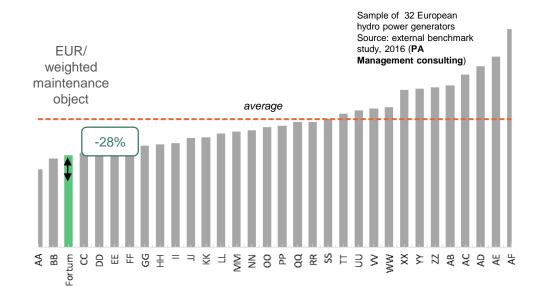


Fortum has best-in-class hydro power operations - both in plant availability and costs

Hydro availability



Normalised hydro maintenance costs



Early mover in digitalization Innovative operating models Benchmark asset development

Optimized production

Remote operations

New capacity

4th generation systems

Local partnerships

Optimized refurbishments

Consistent work to maximise hydro availability with tight control of maintenance costs



Fortum eNext



Helping power plants to improve their operations and reduce negative impact to environment

- Best-in-class reliability and availability
- Safety and environment always in the forefront
- Economical asset life cycle management
- Operational excellence knowledge transfer



Knowledge transfer – adoption of Fortum's best practices

Fortum on-site

Fortum off-site Support

Long term support along the plant's life cycle

Operational Transformation

Competence and Succession planning

Train & develop

Train & coach

Recruit

Best practices into a culture

- Business Management and Processes
- Environment, Health, Safety & Quality
- Integrated Management System
- State of the art IT Tools for O&M
- Maintenance & spares strategy, long term improvements

Construction & Commissioning

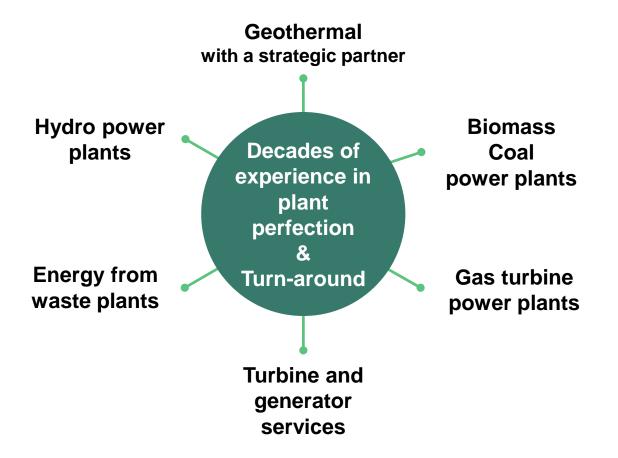
Operations

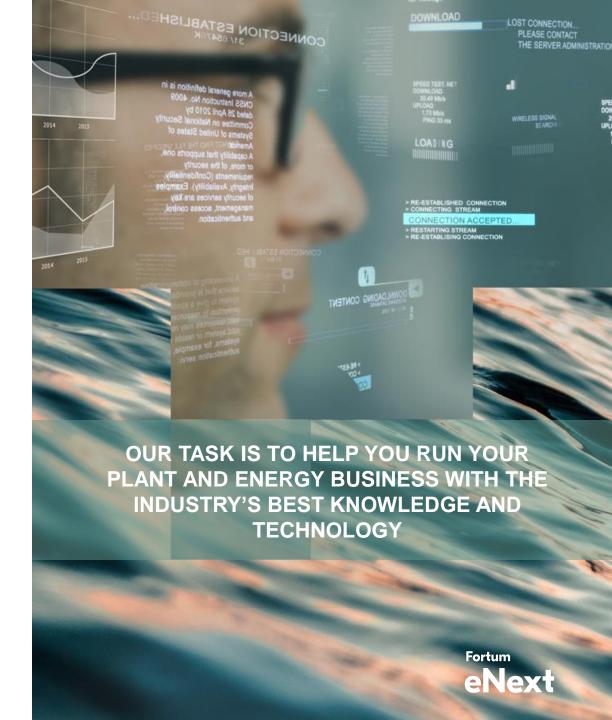
Next or Rehabilitated power plant





Full-scope asset management for power plant owners and investors





EHSQ as the corner stone for plant lifetime profitability

All our operations are certificated – Yours can be as well



Quality ISO 9000

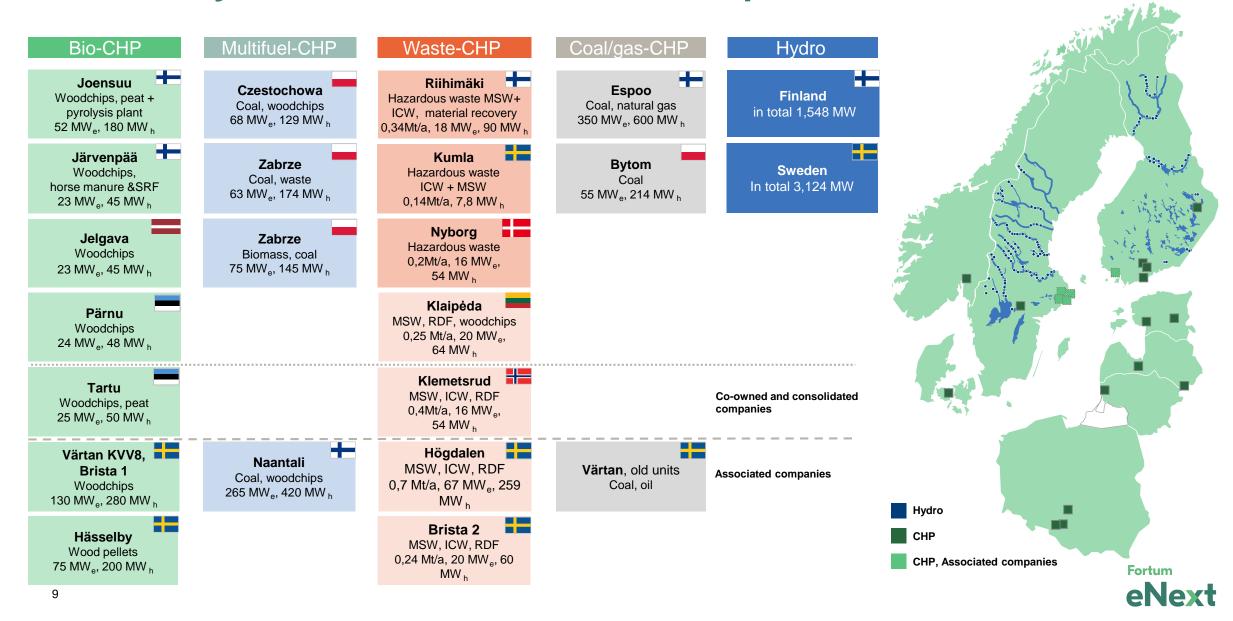
Environment ISO 14000

Health & Safety
OHSAS 18001

Integrated Management System (IMS)



Fortum hydro and thermal fleet in Europe



Fortum eNext has extensive experience in providing Operation and Maintenance to external customers



Teesside, UK



300 MW_e CHP Biomass 2018-

HQ Power, Rwanda



70 MW_e Condensing Peat 2018-

Current

Grangemouth, UK



145 MW_e / 250 MW_{th} CHP Gas 2000-

Hamm, Germany



800 MW_e CCGT Gas 2005-

Tanjung Jati Indonesia



2x660MW_e Condensing Coal 2006-

Recent

Taweelah, UAE



2070 MW_e/ 165 MIGD CHP, Water Desalination 2005-2010

Knapsack, Germany



800 MW_e CCGT Gas 2006-2009

Lakeside, UK



32 MW_e W2E Munic. Waste 2006-2012

Lünen, Germany



750 MW_e Condensing Coal 2008-2013

Kapar, Malaysia



4x300 MW_e 2x500 MW_e 2x110 MW_e Coal, Gas 2002-2008

Herbrechtingen, Germany



16 MW_e / 25 MW_{st} CHP Biomass 2003-2009

Hythe, UK



53 MW_e CCGT Gas 2003-2011

Allington, UK



34 MW_e W2E Munic. waste 2004-2010

Sullom Voe, UK



 $95~\mathrm{MW_e}$ / $330~\mathrm{MW_{th}}$ CHP , Gas 2004-2014

Tell us your challenges, we can help Thank you!



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